TEACHERS + DESIGNERS = MAKERS

The new way for teachers to get what they want

About Me

- High school science teacher
- Teach Community Ed. classes at Mahtomedi FABlab
- Worked as a front-end web programmer
- Love to make things



Teachers are Makers

We're fanatic about creating lesson materials

- worksheets
- cutouts
- models
- classroom decorations/organization

The Setup

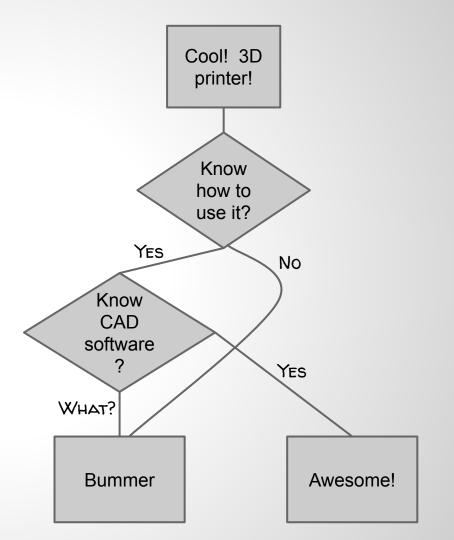
Schools are investing in 3D printers, CNC, and laser cutters

- 1. STEM is huge right now
- 2. FABlabs and Makerspaces are the new Industrial Tech

The Problem

Cutting edge technology

Lack of time/skill to fully utilize the tools



Teachers ≠ **Industrial Designers**

Don't have the

- Knowledge
- Time
- Skills

Teachers ≠ **Industrial Designers**

TEACHER'S IDEAS

= Perfect Product

Designer's Skill

+

At it's core

Website that connects teachers with designers to create custom education equipment

thingiverse + freelance designers

Teachers + Designers = Makers

OLD WAY

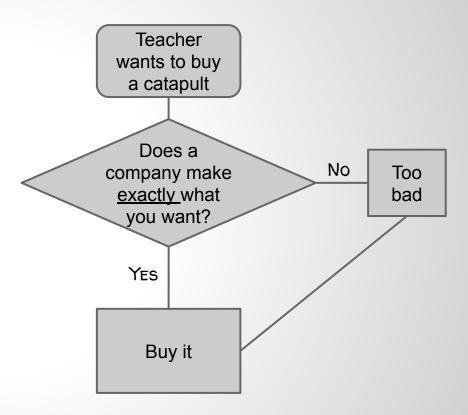
Pay for Object

NEW WAY

Pay for Design

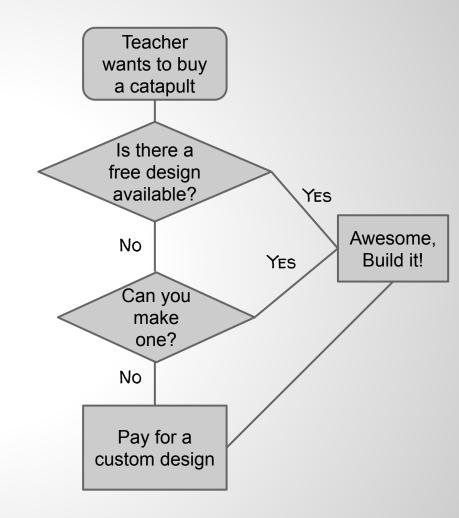
Current Way

Schools pay company for existing product



Maker Way

Teachers pay for custom designs Fabricate locally classroom, shop Class, local company



Pros

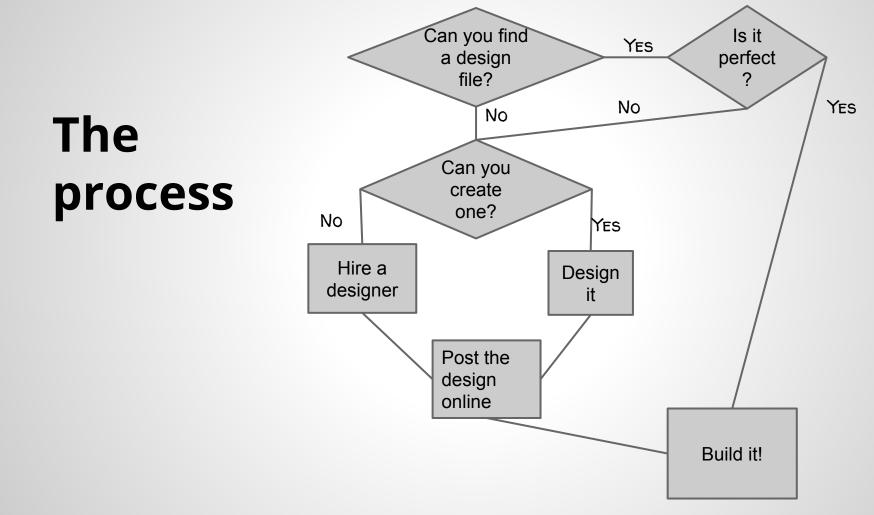
Teachers get exactly what they want Often less expensive

Fast

Easy to modify Utilize/Justify purchase of equipment

Pros for Students

Make their school equipment better Creates a Maker atmosphere Demonstrates STEM Science Technology Engineering Math



Open Source

All designs licensed under creative commons



CC = Cheaper Designs

- Likely to find an existing design
- Modify it yourself
- Cheaper to hire a designer

Propel Innovation

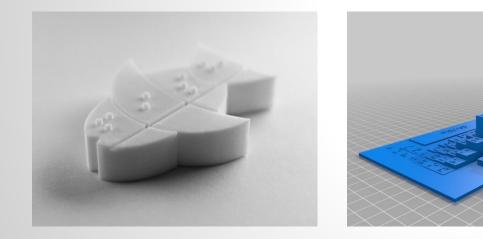
Modify existing microscope phone adapter

Keep current with student phones



thing:59344

Special Education Extremely expensive, niche market items Become inexpensive and flexible





Fittle Fish thing:127089

Braille Periodic Table thing:59275

Pen Cap Puller thing:34490



Posts File and lesson on website Gina follows tutorial and turns map into a puzzle. Includes pictures of mascots for lesson on geography and mascot origin (real lesson)

Jim finds a CC vector map of United States Etches onto Whiteboard



Kim hires local shop to cut the map puzzle out of HUGE foam pieces for her 1st grade floor.



Eric hires a designer to turn the puzzle into a 3D model with elevations of large cities for inquiry lesson on urban sprawl

Production

Teacher DIY Student volunteers Community Volunteers Local small businesses

Distributed Production

Utilize existing fabrication services







Revenue Sources

- 5% of transactions
- Creation/selling of original kits
 sparkfun, adafruit, etc.
- Grants
- Partnerships

Changing Minds

Convince administrators that open source is good



Change view of "ownership"

Convey value of custom design over mass produced

Surrounding Features

- Curate designs for teachers
- Tutorials for teachers
- Connect lessons with objects